



BEAUMONT & FLETCHER  
INTERIOR ATELIER

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# COUTURE

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PRICE LIST

JANUARY 2022

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## COUTURE FABRICS

Name	Ref	Pattern repeat	Embroidered width	Retail price per metre (ex vat)	Retail price per metre (inc vat)
AIDA	4566	54cm (21 ¼")	19.5cm (7¾")	£2,083.33	£2,500
AMADEO*	4528	16cm (6¼")	32.5cm (12¾")	£5,750.00	£6,900
ANDROMEDA	4546	35cm (13¾")	25cm (9¾")	£2,875.00	£3,450
ARTEMIS	4507	128.5cm (50½")	86cm (33¾")	£4,333.33	£5,200
AUDREY	4556	120cm (47¼")	32cm (12½")	£1,958.33	£2,350
AUGUSTA	4541	44.5cm (17½")	25cm (9¾")	£2,491.67	£2,990
BOCCACCIO	4523	57cm (22½")	100cm (39¼")	£4,583.33	£5,500
CALIGARI	4509	230cm (90½")	148cm (58¼")	£6,916.67	£8,300
CAPRICCIO	4530	71.2cm (28")	100cm (39¼")	£7,491.67	£8,990
CATHAY	4008	98cm (38½")	100cm (39¼")	£4,208.33	£5,050
CELLINI	4531	69cm (27¼")	30cm (11¾")	£2,916.67	£3,500
CIRCE	4564	16.5cm (6½")	29cm (11½")	£3,458.33	£4,150
CORDOBA	4561	41cm (16¼")	27cm (10¾")	£2,416.67	£2,900
DARIUS	4553	25.5cm (10")	30cm (11¾")	£3,375.00	£4,050
EARHART	4560	67cm (26½")	34.5cm (13½")	£1,500.00	£1,800
ELEKTRA	4510	24cm (9½")	100cm (39¼")	£4,000.00	£4,800
FIDELIO	4511	33.5cm (13¼")	100cm (39¼")	£6,000.00	£7,200
FLORENCE	4563	62cm (24½")	137cm (54")	£10,833.33	£13,000
FONTAINEBLEAU	4500	93cm (36½")	118cm (46½")	£4,750.00	£5,700
IMPERATORE	4533	49.3cm (19½")	100cm (39¼")	£5,750.00	£6,900
ISOLDE	4525	115.5cm (45½")	120cm (47¼")	£4,375.00	£5,250
JUNO	4547	249cm (98") Panel	126cm (49½")	£17,500.00	£21,000
MATILDA	4552	25.5cm (10")	20cm (7¾")	£2,250.00	£2,700
MOLIERE	4503	77cm (30¼")	133cm (52¼")	£4,666.67	£5,600
MONTANO	4557	60cm (23½")	34.5cm (13½")	£2,416.67	£2,900
OCTAVIA	4007	38cm (15")	100cm (39¼")	£2,750.00	from £3,300
OSCAR	4544	41.5cm (16¼")	40cm (15¾")	£1,958.33	from £2,350

All Couture fabrics are made to order and can be customised to customers' requirement for scale, colours & background fabrics. Dimensions are approximate and may vary slightly.



## COUTURE FABRICS

Name	Ref	Pattern repeat	Embroidered width	Retail price per metre (ex vat)	Retail price per metre (inc vat)
OTELLO ON SUEDE*	4513A	10cm (4")	100cm (39 1/4")	£10,791.67	£12,950
PAMINA	4535	99.3cm (39")	130cm (51 1/4")	£4,333.33	£5,200
PAPAGENO	4542	63.5cm (25")	26.5cm (10 1/2")	£5,666.67	£6,800
PARSIVAL	4536	86.5cm (34")	30cm (11 3/4")	£3,166.67	£3,800
PIET	4551	68cm (26 3/4")	19.5cm (7 3/4")	£2,250.00	£2,700
PUCCINI	4514	120cm (47 1/4")	100cm (39 1/2")	£4,916.67	£5,900
RACINE	4504	19cm (7 1/2")	17cm (6 3/4")	£3,416.67	£4,100
RIGOLETTO	4515	70cm (27 1/2")	26cm (10 1/4")	from £1,833.33	from £2,200
ROCKEFELLER	4554	14cm (5 1/2")	30cm (11 3/4")	£1,658.33	£1,990
RONDINE	4516	115cm (45 1/4")	100cm (39 1/4")	£3,666.67	£4,400
ROSEWALK	4005	64cm (25 1/4")	98cm (38 1/2")	£3,158.33	£3,790
ROSSINI	4517	54cm (21 1/4")	100cm (39 1/4")	£9,000.00	£10,800
SALOME	4518	100cm (39 1/4")	100cm (39 1/4")	£6,041.67	£7,250
SANDRO	4539	69cm (27 1/4")	13.5cm (5 1/4")	£1,516.67	£1,820
SEVILLA	4538	107cm (42 1/4")	110cm (43 1/4")	£5,916.67	£7,100
SILVIA	4540	86.5cm (34")	30cm (11 3/4")	£1,600.00	£1,920
SPITALFIELDS	4006	82cm (32 1/4")	99cm (39")	£4,458.33	£5,350
TAGORE	4522	59.5cm (23 1/2")	118cm (46 1/2")	£4,483.33	£5,380
TAMBURLAINE	4559	40cm (15 3/4")	20cm (7 3/4")	£1,516.67	£1,820
TATIANA	4526	56cm (22")	130cm (51 1/4")	£5,583.33	£6,700
TOSCA	4537	46cm (18")	100cm (39 1/4")	£5,666.67	£6,800
TUANA	4549	49cm (19 1/4")	30cm (11 3/4")	£2,583.33	£3,100
TURANDOT	4512	36cm (14 1/4")	115cm (45 1/4")	£4,375.00	£5,250
XERXES	4520	42cm (16 1/2")	100cm (39 1/4")	£7,166.67	£8,600
ZARBO	4521	22.5cm (8 3/4")	100cm (39 1/4")	£4,250.00	£5,100
ZOLA	4505	89.5cm (35 1/4")	106cm (41 3/4")	£5,666.67	£6,800

\* Amadeo and Otello are embroidered with metal yarns containing pure silver that will tarnish with exposure to air. Over time the metal content will darken, giving a softly distressed colouring, though the rate and extent to which this may occur is dependent on climatic condition and is not possible to predict accurately. This is not a fault but a natural process, as the yarns gradually acquire a patina, imparting an elegant antique look.

## COUTURE CUSHIONS

Name	Ref	Dimensions	Retail price from: (ex vat)*	Retail price from: (inc vat)*
ANASTASIA	C006	49 x 49cm (19¼" x 19¼")	£1,750.00	£2,100
ANDROMEDA	C033	50 x 50cm (19¾" x 19¾")	£2,083.33	£2,500
ARIANA	C017	50 x 50cm (19¾" x 19¾")	£2,625.00	£3,150
AUDREY**	C036	50 x 50cm (19¾" x 19¾")	£1,875.00	£2,250
BEATRICE	C001	50 x 50cm (19¾" x 19¾")	£1,750.00	£2,100
BOCCACCIO	C023	46 x 46cm (18" x 18")	£2,000.00	£2,400
CALISTA	C008	50 x 35cm (19¾" x 13¾")	£1,791.67	£2,150
CATHAY	C014	46 x 46cm (18" x 18")	£1,625.00	£1,950
CIRCE	C038	50 x 50cm (19¾" x 19¾")	£2,125.00	£2,550
CIRCE	C039	50 x 35cm (19¾" x 13¾")	£1,485.00	£1,782
CORDOBA**	C045	50 x 50cm (19¾" x 19¾")	£1,425.00	£1,710
EARHART	C040	50 x 50cm (19¾" x 19¾")	£1,350.00	£1,620
ELVIRA	C015	50 x 50cm (19¾" x 19¾")	£2,000.00	£2,400
ELEKTRA	C048	50 x 50cm (19¾" x 19¾")	£1,800.00	£2,160
ELEKTRA	C049	50 x 35cm (19¾" x 13¾")	£1,495.00	£1,794
ETTORE**	C034	50 x 50cm (19¾" x 19¾")	£2,208.33	£2,650
FELICIA	C005	45 x 45cm (17¾" x 17¾")	£1,791.67	£2,150
FENG SHUI	C018-C022	45 x 45cm (17¾" x 17¾")	£2,208.33	£2,650
HABIBI	C035	50 x 50cm (19¾" x 19¾")	£2,333.33	£2,800
MOLIERE	C032	50 x 50cm (19¾" x 19¾")	£1,583.33	£1,900
PAVO	C028-C029	50 x 50cm (19¾" x 19¾")	£1,920.00	£2,304
PIET	C025-C026	48 x 48cm (19" x 19")	£1,891.66	£2,270
ROCKEFELLER**	C046	50 x 50cm (19¾" x 19¾")	£1,316.67	£1,580
RACINE	C050	50 x 35cm (19¾" x 13¾")	£1,610.00	£1,932
ROSSINI	C012	46 x 46cm (18" x 18")	£1,875.00	£2,250
SOPHIA	C011	45 x 45cm (17¾" x 17¾")	£1,875.00	£2,250
TAGORE	C024	60 x 40cm (23½" x 15¾")	£1,650.00	£1,980
TAMBURLAINE**	C047	50 x 35cm (19¾" x 13¾")	£1,208.33	£1,450



## COUTURE CUSHIONS

Name	Ref	Dimensions	Retail price from: (ex vat)*	Retail price from: (inc vat)*
THALIA	C010	48 x 32cm (19" x 12½")	£1,650.00	£1,980
VIOLA	C007	46 x 46cm (18" x 18")	£1,875.00	£2,250
ZOLA	C043	50 x 35cm (19¾" x 13¾")	£1,791.67	£2,150

All cushions are hand-embroidered to order in customer's choice of colours and background fabrics.

\*Cost of background fabric and trimming is not included.

\*\*Applique fabric must be specified.

Cost of applique fabric in B&F fabric is included. Cost of applique in 3rd party fabric is available on request

Background fabric required: 80cm per 1 cushion. Or 100cm for 1 self-piped cushion.

A range of hand-made trimmings in coordinating metallic colours are available at an extra cost.

Cost of 50/50 feather & down filler is included in the cost. Other fillings are available on request.



## ADDITIONAL CUSHION TRIMMINGS

Name	Ref	Dimensions	Retail price (ex vat)	Retail price (inc vat)
FRINGE	CTFR	10cm	£125.00	£150
CORD	CTCO	5, 7, 10mm	£83.33	£100
BRAID	CTBR	12mm	£208.33	£250
TASSELS	CTTA		£375.00	£450
KNOTTED FRINGE	CTKF		£166.67	£200

## COUTURE DOUBLE TASSEL TIE BACKS

Name	Ref	Length of tassel without cord	Retail price (ex vat)	Retail price (inc vat)
ARIEL	T401	41.5cm (16 1/4")	£2,625.00	£3,150
BIANCA	T402	54cm (21 1/4")	£4,208.33	£5,050
CLAUDIA	T405	47cm (18 1/2")	£2,458.33	£2,950
CORDELIA	T403	52cm (20 1/2")	£2,625.00	£3,150
DESDEMONA	T404	40cm (15 3/4")	£2,833.33	£3,400
IMOGEN	T400	42cm (16 1/2")	£2,916.67	£3,500
MIRABELLE	T406	44cm (17 1/4")	£2,458.33	£2,950

## COUTURE KEY TASSELS

Name	Ref	Length of tassel without cord	Retail price (ex vat)	Retail price (inc vat)
ARIEL	T504	19cm (7 1/2")	£475	£570
BIANCA	T505	19cm (7 1/2")	£475	£570
CHIARA	T500	19cm (7 1/2")	£475	£570
CLAUDIA	T503	19cm (7 1/2")	£475	£570
CORDELIA	T506	19cm (7 1/2")	£475	£570
DESDEMONA	T507	19cm (7 1/2")	£475	£570
JESSICA	T502	19cm (7 1/2")	£475	£570
OPHELIA	T501	19cm (7 1/2")	£475	£570

All Tassels are made to order in custom sizes and customers' choice of colours and background fabrics.

Cost of B&F fabric on tassels and key tassels is included in price.

Third party fabrics used are at extra cost.

## GENERAL INFORMATION

All widths and pattern repeats are approximate, every stitch is sewn by hand and there can be a variance in measurements though we endeavor to ensure all patterns side match perfectly.

The maximum length that can be embroidered varies from design, but in general 3m or 4m is the optimum drop. Please advise the length of the embroidered drops required when ordering and then add on to this the amount of blank cloth that is required top and bottom to allow for turnings.

### LEADTIMES

Leadtimes will be quoted on every order, though we try to work to 12 weeks, the length of time to create these beautiful fabrics is dependent on the quantity and the complexity of the design.

### CUSTOMER'S OWN MATERIAL (COM)

We are happy to embroider on customer's own cloth (subject to suitability) but ask that an extra 20% of cloth is supplied over and beyond the expected finished meterage and that a further 2 drops are reserved with the ground cloth supplier until such times as the embroidery is complete. We consider the cloth supplied to be pre-inspected prior to arrival and Beaumont & Fletcher will not be considered liable for any flaws, damage or shortage on the cloth supplied. Beaumont & Fletcher are not liable for any duties or taxes payable against imported cloth, these charges are the client's responsibility.

### MINIMUM ORDER QUANTITY

Please note that the minimum order quantity is 5m on the hand-embroidered fabrics.

### CARRIAGE

Carriage and packing charges will be quoted for each individual order.

### SPECIAL ORDERS

We are happy to discuss special colourings of embroidery and will produce a strike off for approval before commencing the design. The strike off will be charged for according to the complexity and amount of work involved. Please allow extra time for the development and approval of strike-offs.

### DAMAGE OR SHORT DELIVERY

Must be notified in writing to us within 14 days of receipt.

### COLOUR MATCHING

Beaumont & Fletcher cannot guarantee exact colour matching from samples, cuttings, pattern books etc. and if exact matching is required a cutting for approval should be requested.

## TREATMENTS

No liability will be accepted for changes in appearance, performance, or defects in any of our fabrics, if they are treated after purchase, by spraying or processing of any kind, including flame proofing or the application of stain-repelling treatments.

## DELIVERIES TO THIRD PARTIES

Where deliveries are made to third parties (curtain makers, upholsterers, decorators etc.) on the instructions of the customer, it is the customer's responsibility to ensure that the correct fabric is received. We advise that a sample is sent to the third party to enable verification when the goods are received. In the case of fabrics that are reversible, please indicate the correct face. We can accept no claims for any make-up or installation charges or replacement, where goods have not been verified.

## PAYMENT

A non-refundable deposit of 50% of the value of the order will be required prior to the commencement of the hand-embroidery and the balance is payable prior to dispatch.

## CONDITIONS OF SALE

The following terms and conditions apply to every offer, quotation, acceptance and contract for the supply or sale of goods by Beaumont & Fletcher Ltd. Acceptance of these terms and conditions is signified and implied by the customer ordering goods. No change to these terms and conditions shall be deemed to be part of the contract unless agreed in writing by Beaumont & Fletcher before the order is placed.

Title: Title to, and ownership of the relevant goods remain the absolute and unencumbered property of Beaumont & Fletcher Ltd, until payment in full is received.

Delivery: It is company policy to organise prompt deliveries, but any promise made, whilst done so in good faith, is not guaranteed and we shall not be liable for the consequence of any delay whatsoever, and howsoever occasioned. Intermediary agents, (e.g. shippers or packers) shall be deemed to be the agent of the purchaser.

Liability: All goods are supplied by us on condition that our liability for any fault or defect in the quality, condition, description or fitness for any purpose, is limited in amount to a sum not exceeding the purchase price of the particular goods. On no circumstances whatsoever shall the company be liable for indirect or consequential loss or damage.

Errors and Omissions: Price lists, brochures, printed material and internet information are all believed to be correct at the time of publication, but no guarantee may be taken or inferred as to their absolute accuracy and Beaumont & Fletcher Ltd accept no liability for any errors or omissions.

Beaumont & Fletcher Ltd reserves the right to change prices and specifications at any time.