

# COUTURE

PRICE LIST

JANUARY 2024

www.beaumontandfletcher.com



# COUTURE FABRICS

Name	Ref	Pattern repeat	Embroidered width	Retail price per metre (ex vat)	Retail price per metre (inc vat)
AIDA	4566	54cm (211/4")	19.5cm (7 <sup>3</sup> / <sub>4</sub> ")	£2,080	£2,496
AMADEO*	4528	16cm (6 1/4")	32.5cm (12 <sup>3</sup> / <sub>4</sub> ")	£5,760	£6,912
ANDROMEDA	4546	35cm (13¾")	25cm (9¾")	£2,880	£3,456
ARTEMIS	4507	128.5cm (50½")	86cm (33¾")	£4,350	£5,220
AUDREY	4556	120cm (47 1/4")	32cm (12½")	£1,960	£2,352
AUGUSTA	4541	44.5cm (17½")	25cm (9¾")	£2,490	£2,988
BOCCACCIO	4523	57cm (22½")	100cm (391/4")	£4,600	£5,520
CALIGARI	4509	230cm (90½")	148cm (581/4")	£6,950	£8,340
CAPRICCIO	4530	71.2cm (28")	100cm (391/4")	£7,490	£8,988
CATHAY	4008	98cm (38½")	100cm (391/4")	£4,230	£5,076
CELLINI	4531	69cm (27 <sup>1</sup> / <sub>4</sub> ")	30cm (11 <sup>3</sup> / <sub>4</sub> ")	£2,950	£3,540
CIRCE	4564	16.5cm (6½")	29cm (11½")	£3,550	£4,260
CORDOBA	4561	41cm (161/4")	27cm (10³/₄")	£2,430	£2,916
DARIUS	4553	25.5cm (10")	30cm (11 <sup>3</sup> / <sub>4</sub> ")	£3,380	£4,056
EARHART	4560	67cm (26½")	34.5cm (13½")	£1,550	£1,860
ELEKTRA	4510	24cm (9½")	100cm (391/4")	£4,050	£4,860
FIDELIO	4511	33.5cm (13 <sup>1</sup> / <sub>4</sub> ")	100cm (391/4")	£6,020	£7,224
FLORENCE	4563	62cm (24½")	137cm (54")	£10,950	£13,140
FONTAINEBLEAU	4500	93cm (36½")	118cm (46½")	£4,800	£5,760
IMPERATORE	4533	49.3cm (19½")	100cm (391/4")	£5,750	£6,900
ISOLDE	4525	115.5cm (45½")	120cm (47 ½")	£4,370	£5,244
JUNO	4547	249cm (98") Panel	126cm (49½")	£17,800	£21,360
MATILDA	4552	25.5cm (10")	20cm (7 <sup>3</sup> / <sub>4</sub> ")	£2,260	£2,712
MOLIERE	4503	77cm (30 <sup>1</sup> / <sub>4</sub> ")	133cm (52 <sup>1</sup> / <sub>4</sub> ")	£4,700	£5,640
MONTANO	4557	60cm (23½")	34.5cm (13½")	£2,430	£2,916
OCTAVIA	4007	38cm (15")	100cm (391/4")	£2,770	£3,324
OSCAR	4544	41.5cm (161/4")	40cm (15 <sup>3</sup> / <sub>4</sub> ")	£1,970	£2,364
OSCAR TALL	4544	41.5cm (16 <sup>1</sup> / <sub>4</sub> ")	115cm (45 <sup>1</sup> / <sub>4</sub> ")	£4,116	£3,430



## COUTURE FABRICS

Name	Ref	Pattern repeat	Embroidered width	Retail price per metre (ex vat)	Retail price per metre (inc vat)
OTELLO ON SUEDE*	4513A	10cm (4")	100cm (391/4")	£10,800	£12,960
PAMINA	4535	99.3cm (39")	130cm (51¼")	£4,350	£5,220
PAPAGENO	4542	63.5cm (25")	26.5cm (10½")	£5,700	£6,840
PARSIVAL	4536	86.5cm (34")	30cm (11¾")	£3,190	£3,828
PIET	4551	68cm (26¾")	19.5cm (7 <sup>3</sup> / <sub>4</sub> ")	£2,267	£2,720
PUCCINI	4514	120cm (47 ½")	100cm (39½")	£4,950	£5,940
racine	4504	19cm (7½")	17cm (6 <sup>3</sup> / <sub>4</sub> ")	£3,430	£4,116
RIGOLETTO LEADING EDGE	4515	149cm (58½")	27cm (10½")	£1,860	£2,232
RIGOLETTO	4515	70cm (27½")	100cm (39½")	£5,350	£6,420
ROCKEFELLER	4554	14cm (5½")	30cm (11¾")	£1,660	£1,992
RONDINE	4516	115cm (45 1/4")	100cm (39¼")	£3,700	£4,440
ROSEWALK	4005	64cm (251/4")	98cm (38½")	£3,160	£3,790
ROSSINI	4517	54cm (211/4")	100cm (39¼")	£9,010	£10,812
SALOME	4518	100cm (39 <sup>1</sup> / <sub>4</sub> ")	100cm (39¼")	£6,050	£7,260
Sandro	4539	69cm (27 1/4")	13.5cm (5 ¼")	£1,530	£1,836
SEVILLA	4538	107cm (42 <sup>1</sup> / <sub>4</sub> ")	110cm (43¼")	£5,960	£7,152
SILVIA	4540	86.5cm (34")	30cm (11 <sup>3</sup> / <sub>4</sub> ")	£1,600	£1,920
SPITALFIELDS	4006	82cm (321/4")	99cm (39")	£4,450	£5,340
TAGORE	4522	59.5cm (23½")	118cm (46½")	£4,490	£5,388
TAMBURLAINE	4559	40cm (15¾")	20cm (7 <sup>3</sup> / <sub>4</sub> ")	£1,520	£1,824
TATIANA	4526	56cm (22")	130cm (51¼")	£5,600	£6,720
TOSCA	4537	46cm (18")	100cm (39 <sup>1</sup> / <sub>4</sub> ")	£5,690	£6,828
TUANA	4549	49cm (191/4")	30cm (11¾")	£2,600	£3,120
TURANDOT	4512	36cm (141/4")	115cm (451/4")	£4,370	£5,244
XERXES	4520	42cm (16½")	100cm (391/4")	£7,180	£8,616
ZARBO	4521	22.5cm (8¾")	100cm (391/4")	£4,250	£5,100
ZOLA	4505	89.5cm (35 <sup>1</sup> / <sub>4</sub> ")	106cm (41¾")	£5,690	£6,828

<sup>\*</sup> Amadeo and Otello are embroidered with metal yarns containing pure silver that will tarnish with exposure to air. Over time the metal content will darken, giving a softly distressed colouring, though the rate and extent to which this may occur is dependent on climatic condition and is not possible to predict accurately. This is not a fault but a natural process, as the yarns gradually acquire a patina, imparting an elegant antique look.



# COUTURE CUSHIONS

Name	Ref	Dimensions	Retail price: (ex vat)	Retail price : (inc vat)
ANASTASIA	C006	49 x 49cm (19¼" x 19¼")	£1,990	£2,388
ANDROMEDA	C033	50 x 50cm (19¾" x 19¾")	£2,260	£2,712
ARIANA	C017	50 x 50cm (19¾" x 19¾")	£2,870	£3,444
AUDREY*	C036	50 x 50cm (19¾" x 19¾")	£2,125	£2,550
BEATRICE	C001	50 x 50cm (19¾" x 19¾")	£1,990	£2,388
BOCCACCIO	C023	46 x 46cm (18" x 18")	£2,240	£2,688
CALISTA	C008	50 x 35cm (19¾" x 13¾")	£2,050	£2,460
CATHAY	C014	46 x 46cm (18" x 18")	£1,870	£2,244
CIRCE	C038	50 x 50cm (19¾" x 19¾")	£2,360	£2,832
CIRCE SMALL	C039	50 x 35cm (19¾" x 13¾")	£1,740	£2,088
CORDOBA*	C045	50 x 50cm (19¾" x 19¾")	£1,850	£2,220
EARHART	C040	50 x 50cm (19¾" x 19¾")	£1,600	£1,920
ELVIRA	C015	50 x 50cm (19¾" x 19¾")	£2,250	£2,700
ELEKTRA	C048	50 x 50cm (19¾" x 19¾")	£2,050	£2,460
ELEKTRA SMALL	C049	50 x 35cm (19¾" x 13¾")	£1,740	£2,088
ETTORE*	C034	50 x 50cm (19¾" x 19¾")	£2,460	£2,950
FELICIA	C005	45 x 45cm (17¾" x 17¾")	£2,050	£2,460
feng Shui	C018-C022	45 x 45cm (17¾" x 17¾")	£2,460	£2,952
HABIBI	C035	50 x 50cm (19¾" x 19¾")	£2,600	£3,120
MOLIERE	C032	50 x 50cm (19¾" x 19¾")	£1,830	£2,196
PAVO	C028-C029	50 x 50cm (19¾" x 19¾")	£2,100	£2,520
PIET	C025-C026	48 x 48cm (19" x 19")	£1,870	£2,244
ROCKEFELLER*	C046	50 x 50cm (19¾" x 19¾")	£1,650	£1,980
RACINE	C050	50 x 35cm (19¾" x 13¾")	£1,860	£2,232
ROSSINI	C012	46 x 46cm (18" x 18")	£2,120	£2,544
SOPHIA	C011	45 x 45cm (17¾" x 17¾")	£2,125	£2,550
ГAGORE	C024	60 x 40cm (23½" x 15¾")	£1,900	£2,280
ΓAMBURLAINE*	C047	50 x 35cm (19 <sup>3</sup> / <sub>4</sub> " x 13 <sup>3</sup> / <sub>4</sub> ")	£1,490	£1,788





Name	Ref	Dimensions	Retail price: (ex vat)	Retail price: (inc vat)
THALIA	C010	48 x 32cm (19" x 12½")	£1,900	£2,280
VIOLA	C007	46 x 46cm (18" x 18")	£2,125	£2,550
ZOLA	C043	50 x 35cm (19¾" x 13¾")	£2,045	£2,454

## Cost inclusive of:

- Beaumont and Fletcher's background fabric and applique fabric
- Beaumont and Fletcher's metallic trimmings (cord, fringe or braid) and self piping.
- 50/50 feather & down filler. Other fillings are available on request.

Cost does not include 3rd party fabric and trimmings.

Fabric required: 80cm per 1 cushion. Or 100cm for 1 self-piped cushion.



# COUTURE DOUBLE TASSEL TIE BACKS

Name	Ref	Length of tassel without cord	Retail price (ex vat)	Retail price (inc vat)
ARIEL	T401	41.5cm (161/4")	£2,625.00	£3,150
BIANCA	T402	54cm (21¼")	£4,208.33	£5,050
CLAUDIA	T405	47cm (18½")	£2,458.33	£2,950
CORDELIA	T403	52cm (20½")	£2,625.00	£3,150
DESDEMONA	T404	40cm (15 <sup>3</sup> / <sub>4</sub> ")	£2,833.33	£3,400
IMOGEN	T400	42cm (16½")	£2,916.67	£3,500
MIRABELLE	T406	44cm (17 <sup>1</sup> / <sub>4</sub> ")	£2,458.33	£2,950

# COUTURE KEY TASSELS

Name	Ref	Length of tassel without cord	Retail price (ex vat)	Retail price (inc vat)
ARIEL	T504	19cm (7½")	£475	£570
BIANCA	T505	19cm (7½")	£475	£570
CHIARA	T500	19cm (7½")	£475	£570
CLAUDIA	T503	19cm (7½")	£475	£570
CORDELIA	T506	19cm (7½")	£475	£570
DESDEMONA	T507	19cm (7½")	£475	£570
JESSICA	T502	19cm (7½")	£475	£570
OPHELIA	T501	19cm (7½")	£475	£570

## TERMS & CONDITIONS

By placing an order with Beaumont & Fletcher, you will be deemed to have read, understood and agreed to the following terms and conditions.

#### **GENERAL**

The following terms and conditions apply to every offer, quotation, acceptance and contract for the supply or sale of goods by Beaumont & Fletcher Ltd. No change to these terms and conditions shall be deemed to be part of the contract unless agreed to in writing by Beaumont& Fletcher first.

Your statutory rights are not affected by these conditions.

#### **PAYMENT**

A non-refundable deposit of 50% of the order value and 100% payment for non-Beaumont & Fletcher goods is required at the point of order. The full price must be paid and cleared prior to delivery.

Fabric orders are payable in full at the point of order.

All prices are inclusive of VAT unless otherwise stated and can be paid via all major debit and credit cards.

#### TRADE ACCOUNTS

Beaumont & Fletcher reserves the right to deny opening a trade account or remove a trade status at any time. Trade accounts will be opened on a proforma basis until Beaumont & Fletcher agrees to change this to credit status.

#### PRICING

Beaumont & Fletcher Ltd reserves the right to change prices if they deem it necessary on all orders and quotes at any time.

Prices given over the phone and on our price lists are for guidance only, and will vary depending on the exact requirements.

All prices shown on the website and in brochures are inclusive of VAT.

Delivery charges are clearly highlighted in quotes and invoices.

### LEAD TIMES

The time required to create a product is dependent on complexity and quantity, and can vary from month to month. Approximate lead-times will be quoted on every order, but can sometimes change beyond our control. Any promise made, whilst done so in good faith, is not guaranteed and we shall not be liable for the consequence of a delay. Intermediary agents shall be deemed to be the agent of the purchaser.

Title and risk of the goods shall only pass to the customer on delivery.

#### **DELIVERY**

Delivery is an additional charge, which is clearly highlighted in quotes and invoices, and subject to change due to fluctuating transport costs.

#### ACCEPTANCE OF GOODS

It is the responsibility of the customer to ensure suitable access for larger goods, such as furniture. If a bespoke item does not fit on delivery the customer will still be charged. Beaumont & Fletcher is unable to accept any such item back.

It is the customer's responsibility to advise of any potential access issues so that suitable plans can be put in place.

The delivery charge does not cover the removal of any doors or windows to allow the free passage of the goods to a certain location.

If packaging shows signs of damage it must be noted on the delivery slip.

All goods must be unpackaged and checked within 48 hours and any damage notified in writing immediately along with images. In the case of any damage the customer must not discard the packaging.

Where the customer accepts or has been deemed to accept any goods, Beaumont & Fletcher will have no liabilities in respect of those goods.

The customer shall be deemed to have accepted the goods following successful delivery.

#### PRESENTATION OF FINISHED GOODS

Due to the handmade nature of our products, all items are unique and may differ slightly from the items shown in terms of both colours and size.

It is not always possible to achieve exact precision of measurements and we expect a certain degree of tolerance. All sizes are approximate and sometimes colours can vary visually due to photographic means and other online publishing processes. It is the responsibility of the purchaser to check suitability before placing an order.

Reasonable allowance must be made for any slight difference in the finished product.

Fabric colours may vary from batch to batch. For a perfect colour match we suggest a client orders a cutting for approval.

#### **OWNERSHIP**

Title to, and ownership of the relevant goods remain the absolute and unencumbered property of Beaumont & Fletcher Ltd, until payment in full is received.

#### LIABILITY

All goods are supplied by us on condition that our liability for any fault or defect in the quality, condition description or fitness for any purpose, is limited in amount to the sum not exceeding the purchase price of the goods.

Under no circumstance, shall Beaumont & Fletcher be liable for indirect or consequential loss or damage.

## COPYRIGHT AND SALE

All samples and designs supplied by Beaumont & Fletcher, arc protected by UK and International copyright and other intellectual property laws. Designs remain the property of Beaumont & Fletcher even after they are sold. Any unauthorised reproduction or copying of the products or images belonging to Beaumont & Fletcher may result in legal action.

Orders are accepted, and goods and samples supplied on the contractual understanding that they will not be offered for resale, either directly or indirectly. They shall not under any circumstances be sold other than as a Beaumont & Fletcher product.

#### **ERRORS & OMISSIONS**

Every effort has been made to provide accurate product information on the website, price lists, brochures, and texts, but no guarantee may be taken or inferred as to their absolute accuracy and Beaumont & Fletcher Ltd accepts no liability for any errors or omissions.

#### **GUARANTEE**

Our products are guaranteed for 10 years from the date of delivery against faulty workmanship and materials.

This guarantee does also not cover distaste in the overall look, third party products, fair wear and tear, neglect, abuse or misuse of goods, loss or damage (including rusting and corrosion) due to unreasonable exposure to water, heat or weather; loss or damage due to fire, smoke, explosion, lightning, sunlight, infestation by animals or boring insects, damage by animals generally, theft and accidental damage or loss caused by a third party.

#### DAMAGES

Every effort is made to ensure products arrive in perfect condition but can very occasionally be damaged.

If packaging shows signs of damage it must be noted on the delivery slip.

All goods must be unpackaged and checked within 48 hours and any damage notified in writing immediately along with images. In the case of any damage the customer must not discard the packaging.

We cannot accept liability and no claim can be made if products are used, installed or altered in any way.

This also applies to any changes in appearance, performance, or defects in any of our products, if they are treated after purchase, by spraying or processing or any kind, including flame proofing or the application of stain-repelling treatments.

#### CLAIMS

We will not be liable for any direct or indirect loss of profits of other financial loss or damage arising out of defective, damaged, or wrongly delivered goods, over and above the value of the actual goods themselves supplied by us.

In the event of an accepted claim we will endeavour to repair the defective goods. If a repair is not possible we will offer a replacement and if a suitable replacement is not available, we will offer a refund.

#### CANCELLATION POLICY

Custom made orders can be cancelled within 5 weeks with a 50% cancellation fee

Fabrics can be returned in perfect condition within 14 days of purchase, with a restocking charge of 20%. Delivery costs for the safe return of the fabric are the responsibility of the customer.

#### DATA PROTECTION

We agree to comply with our data protection obligations. Any information provided when placing an order is always held securely. We will not share or sell personal information to any third parties.

#### FORCE MAJEURE

If Beaumont & Fletcher is prevented from fulfilling its obligations by a cause beyond its reasonable control, including but not limited to extreme weather, natural disaster, industrial action, war or import/export regulations or embargoes we will not be deemed to be in breach of contract.

If the contract is delayed or cancelled due as a result of Force Majeure, we accept no liability to compensate for any loss or damage caused.